

# Texas HCSSA Administrator & Alternate Administrator Educational Training



Home Care Information Network and Texas Association for Home Care & Hospice

Online Training From



Use this form for fax orders or mail-in orders to HCIN instead of ordering online at [HCIN.SECURESTREAMINGSTORE.COM](http://HCIN.SECURESTREAMINGSTORE.COM)

## FAX ORDER FORM

Secure Fax: 414-921-4423

**ORDER INSTRUCTIONS:** [1] Tell us WHO is to receive training. Only ONE INDIVIDUAL registration per order form.

**Please print your order information clearly.**

- Complete another order guide for each additional registration.
- [2] Tell us HOW payment for this registration will be made. Course fees are per individual.
- [3] Tell us WHAT training programs you require.
  - Indicate your choices with an "X" on the Package or Program List.
- [4] Fax this form plus the Package or Program List with your selections to 414-921-4423.
  - You will receive an order confirmation by email.

**Individual Registration for Administrator or Alternate Education - register only one [1] person per form.**

**Personal Info**

First Name: \_\_\_\_\_ Last Name: \_\_\_\_\_  
 Personal Address: \_\_\_\_\_  
 City: \_\_\_\_\_ St: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Personal Phone: \_\_\_\_\_ Is this your: Home  Cell  [Check One]  
 Personal E-mail: \_\_\_\_\_

**Agency Info**

Agency Name: \_\_\_\_\_ TAHC&H Member Num: \_\_\_\_\_  
 Agency Address: \_\_\_\_\_  
 City: \_\_\_\_\_ St: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Agency Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
 Your E-mail @ Agency: \_\_\_\_\_

**PAYMENT**

<input type="checkbox"/> Visa	Card Number	<input style="width: 100%;" type="text"/>	Total Charges:
<input type="checkbox"/> MasterCard	Expires MO	<input style="width: 20px;" type="text"/> <input style="width: 20px;" type="text"/> YR <input style="width: 20px;" type="text"/> <input style="width: 20px;" type="text"/>	\$
<input type="checkbox"/> American Express	Name on Card:	<input style="width: 100%;" type="text"/>	
<input type="checkbox"/> Check Enclosed	Cardholders Email:	<input style="width: 100%;" type="text"/>	

**Make Checks Payable to:** Home Care Information Network - **Mail to:** HCIN, 114 S Ankeny Blvd, Su B, Ankeny, IA 50023

**Only credit card orders are accepted for immediate activation.**  
**Credit Card charges are processed by PayPal and appear on credit card statement as HomeCareInfoNet or HCIN.**  
**Credit card holders will receive a sales receipt by email. Credit card orders will not be processed without cardholder email.**

If you need to make other payment arrangements, please contact us at 515-964-4260 or 877-881-5653. Orders submitted by fax or mail are processed on the business day they are received. Following credit card verification, we will send an acknowledgement e-mail containing the registrants personal access code for the online courses to the e-mail address(es) listed for the agency and/or personal email.  
 ➤ This is our primary method of acknowledging your order - please make sure the e-mail address(es) entered are accurate and clearly legible. <  
 The acknowledgment e-mail will be sent from [vieweraccess@homecareinformation.net](mailto:vieweraccess@homecareinformation.net) - please make certain that your spam filter does not block this communication by adding this email address to your safe-senders list. If you do not receive your acknowledgement e-mail within 24 hours check your junk or spam mailbox first, then contact us by phone 515-964-4260 or 877-881-5653 or email at [info@homecareinformation.net](mailto:info@homecareinformation.net).

[www.tahceducationonline.org](http://www.tahceducationonline.org)
[www.homecareinformation.net](http://www.homecareinformation.net)  
 Online Education from the Texas Association for Home Care & Hospice and the Home Care Information Network



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Any program without a Regs reference can also meet Initial Training (Phase Two) topic requirement § 97.259 ( d ) (4) agency responsibilities.

All À LA CARTE programs meet requirements of § 97.260 for continuing education.

Place an "X" in the boxes next to your selections and **FAX** your order to **414 - 921 - 4423**



PGM	Program Name	Category	Presenter	HCSSA Admin Hrs	Price	Where listed, meets Initial Training topic requirement of § 97.259:
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**À LA CARTE PROGRAMS - Pick the Programs You Want and Need - CHOOSE FROM > 206 < PROGRAMS LISTED BELOW**

<input type="checkbox"/>	390	Sailing Through Treacherous Waters: Fraud And Abuse	Ethics / Fraud & Abuse	Selman-Holman	1.00	\$ 30.00	§97.259( d ) (1)
<input type="checkbox"/>	395	Infection Control and OSHA	Occupational Safety & Health	K. Wilson	1.00	\$ 30.00	§97.259( d ) (8)
<input type="checkbox"/>	396	Agency Responsibilities in Budgeting /Financial Issues	Financial	Dusek	1.00	\$ 30.00	
<input type="checkbox"/>	398	Recruiting, Maintaining and Motivating Today's Employee	Human Resource	Cooley	1.60	\$ 48.00	
<input type="checkbox"/>	402	Growing your Home Care Business	Home Care Business	Salmons	1.00	\$ 30.00	
<input type="checkbox"/>	466	Staying Safe: Design a Blueprint for Compliance & Avoiding Fraud	Ethics / Fraud & Abuse	Dombi	1.20	\$ 36.00	§97.259( d ) (1)
<input type="checkbox"/>	468	Administrator Training ; Initial Training Requirements	Regs-Texas	Hammon	0.75	\$ 22.50	( d ) 2, 3, 5, 7, & 8
<input type="checkbox"/>	485	Special Delivery: Delivering Pediatrics in Your Agency	Pediatrics, Regs-Texas	Smith/Kovar	1.50	\$ 45.00	
<input type="checkbox"/>	488	Emergency Preparedness : Are You Really Prepared?	Emerg Prep, Regs-Teaxs	Dionne-Vahalik	1.50	\$ 45.00	§97.259( d ) (6)
<input type="checkbox"/>	490	Risk Management 101: Protecting Yourself and the Patient	Risk Management	Norman	1.30	\$ 39.00	§97.259( d ) (3) (5)
<input type="checkbox"/>	671	QAPI - Basic Texas Requirements	Regs-Texas	Hollers	1.00	\$ 30.00	( c ) 1
<input type="checkbox"/>	672	Survey Strategies and Plans of Correction	Regs-Teaxs	Hollers	1.00	\$ 30.00	( c ) 1
<input type="checkbox"/>	673	Strategic Planning and Managing Change	Home Care Business	Westrick	1.50	\$ 45.00	
<input type="checkbox"/>	674	Ethics in the Workplace	Ethics / Fraud & Abuse	Cooley	0.60	\$ 18.00	
<input type="checkbox"/>	680	Leadership and Ethics	Ethics / Fraud & Abuse	Westrick	0.50	\$ 15.00	
<input type="checkbox"/>	711	Home Care Practice: Key Concepts In Home Health Care	Orientation	Will/Krafft	1.20	\$ 36.00	
<input type="checkbox"/>	712	Home Care Practice: Medicare Conditions of Participation	Orientation	Will/Krafft	1.50	\$ 45.00	
<input type="checkbox"/>	713	Home Care Practice: Identifying & Delivering Skilled Care in a Home Setting	Orientation	Will/Krafft	1.00	\$ 30.00	
<input type="checkbox"/>	714	Home Care Practice: Documentation, A Critical Element of Quality Care	Orientation	Will/Krafft	0.80	\$ 24.00	
<input type="checkbox"/>	715	Home Care Practice : Comprehensive Assessment, OASIS and Outcomes	Orientation, OASIS	Will/Krafft	1.30	\$ 39.00	§97.259( d ) (10)
<input type="checkbox"/>	716	Home Care Practice: Successful Strategies for a Team Approach	Orientation	Will/Krafft	0.70	\$ 21.00	
<input type="checkbox"/>	719	Wage & Hour Law: Introduction to Wage and Hour	Human Resource	Gilliland	1.80	\$ 54.00	
<input type="checkbox"/>	720	Wage & Hour Law: The Companionship Services Exemption	Human Resource	Gilliland	0.60	\$ 18.00	
<input type="checkbox"/>	721	Wage & Hour Law: White Collar Exemptions	Human Resource	Gilliland	1.30	\$ 39.00	
<input type="checkbox"/>	722	Wage & Hour Law: How Wage and Hour Laws Affect Personnel Policies	Human Resource	Gilliland	1.25	\$ 37.50	

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PGM	Program Name	Category	Presenter	HCSSA Admin Hrs	Price	Where listed, meets Initial Training topic requirement of § 97.259:	
<input type="checkbox"/>	723	Wage & Hour Law: Per-Visit Pay for Registered Nurses	Human Resource	Gilliland	0.60	\$ 18.00	
<input type="checkbox"/>	724	Wage & Hour Law: What Time Counts as Hours Worked	Human Resource	Gilliland	0.90	\$ 27.00	
<input type="checkbox"/>	725	Wage & Hour Law: Calculating an Employees Regular Rate	Human Resource	Gilliland	1.00	\$ 30.00	
<input type="checkbox"/>	726	Ethical and Legal Practices in Home Care	Ethics / Fraud & Abuse	Tisher	1.10	\$ 33.00	
<input type="checkbox"/>	727	Top Techniques for Finding and Keeping Nurses in Home Health	Human Resource	Tweed	0.80	\$ 24.00	
<input type="checkbox"/>	731	Case Management: Strategies and Tools for Success	Clinical	Litwin	1.25	\$ 37.50	
<input type="checkbox"/>	732	Are You Managing SMART? Know How Your Agency is Doing at All Times	Home Care Business	Litwin	1.10	\$ 33.00	
<input type="checkbox"/>	733	Strategic Planning: Advanced Strategic Planning	Home Care Business	Tweed	1.10	\$ 33.00	
<input type="checkbox"/>	734	Strategic Planning: Assessing Current Reality	Home Care Business	Tweed	0.60	\$ 18.00	
<input type="checkbox"/>	735	Strategic Planning: Creating Competitive Advantage	Home Care Business	Tweed	0.90	\$ 27.00	
<input type="checkbox"/>	736	Strategic Planning: Goal Setting and Action Planning	Home Care Business	Tweed	0.80	\$ 24.00	
<input type="checkbox"/>	737	Strategic Planning: On a Clear Day You Can See Tomorrow	Home Care Business	Tweed	1.40	\$ 42.00	
<input type="checkbox"/>	738	Private Duty Business Development: Opportunities in Private Duty	PvtDuty/PvtPay	Tweed	1.00	\$ 30.00	
<input type="checkbox"/>	739	Private Duty Business Development: Strategic Planning in Private Duty	PvtDuty/PvtPay	Tweed	1.10	\$ 33.00	
<input type="checkbox"/>	740	Marketing Private Duty Home Care	PvtDuty/PvtPay	Tweed	1.35	\$ 40.50	
<input type="checkbox"/>	741	Sitting with The Customer: Selling Private Duty Home Care Services	PvtDuty/PvtPay	Tweed	1.35	\$ 40.50	
<input type="checkbox"/>	742	22 Tips to Find and Keep Non-Medical Caregivers	PvtDuty/PvtPay	Tweed	1.10	\$ 33.00	
<input type="checkbox"/>	746	Basic Sales Skills: Marketing & Sales Tactics to Generate Legendary Results	Sales&Marketing	Ferris	2.00	\$ 60.00	
<input type="checkbox"/>	747	Advanced Sales Skills: Essential Tactics to Generate Legendary Results	Sales&Marketing	Ferris	2.60	\$ 78.00	
<input type="checkbox"/>	748	Sales Management Skills: How to Lead a Sales Team to Legendary Results	Sales&Marketing	Ferris	1.10	\$ 33.00	
<input type="checkbox"/>	750	Fraud and Abuse: An Overview for Clinicians	Ethics / Fraud & Abuse	Markette	1.00	\$ 30.00	§97.259( d ) (1)
<input type="checkbox"/>	772	Nutrition at End of Life	Hospice, Regs-Texas	Martin	0.50	\$ 15.00	§97.259( d ) (9)
<input type="checkbox"/>	811	Employment Issues and the Law	Human Resource	Dombi	1.00	\$ 30.00	( c ) 2 ( C, D, E & F )
<input type="checkbox"/>	1351	Enterprise Risk Management for Home Care & Hospice	Risk Management	Poblenz	1.30	\$ 39.00	
<input type="checkbox"/>	1352	Making Your QAPI Program the "Swiffer Mop" for Your Business	Regs-Texas	Spears	1.10	\$ 33.00	
<input type="checkbox"/>	1353	How to Increase Referrals Without Increased Costs	Sales&Marketing	Ferris	1.00	\$ 30.00	
<input type="checkbox"/>	1354	Financial Responsibilities of the Texas HCSSA Administrator	Financial, Regs-Texas	Berman	1.00	\$ 30.00	

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PGM	Program Name	Category	Presenter	HCSSA Admin Hrs	Price	Where listed, meets Initial Training topic requirement of § 97.259:	
<input type="checkbox"/>	1355	Caring for Your Hospice Business - a Month in the Life of a Hospice Administrator	Hospice, Regs-Texas	Spears	2.00	\$ 60.00	
<input type="checkbox"/>	1356	Preventive Care for Your Hospice	Hospice	McMinn	1.50	\$ 45.00	
<input type="checkbox"/>	1514	Home Care's Trilogy: CAHPS, Quality and Customer Service	Regs-Medicare	Ashe	1.25	\$ 37.50	
<input type="checkbox"/>	1515	Principles of Palliative Medicine: Determining Eligibility Criteria and Progression of Non-Cancer Illnesses in Hospice Care	Hospice	Peralta	1.25	\$ 37.50	
<input type="checkbox"/>	1516	Home Health Care Compliance in the Era of Reform	Regs-Medicare	Brown	1.30	\$ 39.00	
<input type="checkbox"/>	1517	Best Practices: Integration of Hospice Operation and Clinical Operations	Hospice	Markland	1.75	\$ 52.50	
<input type="checkbox"/>	1518	RAC Scrutiny, Audit Findings from RAC-like Surveys	Regs-Medicare	Cisneros	1.50	\$ 45.00	
<input type="checkbox"/>	1519	Tools for Constructing a Successful Medication Management Program	Clinical	Wheeler	1.50	\$ 45.00	
<input type="checkbox"/>	1520	S.U.R.C.H. - A Utilization Program for Home Health	Home Care Business	Cisneros	1.50	\$ 45.00	
<input type="checkbox"/>	1521	Outliers - Friend or Foe?	Home Care Business	Teenier	1.10	\$ 33.00	
<input type="checkbox"/>	1541	Workplace Violence: Prevention & Solutions - Personal Safety	Occupational Safety & Health	Rosner	1.00	\$ 30.00	
<input type="checkbox"/>	1542	Workplace Violence: Prevention & Solutions - Policy & Plan Solutions	Occupational Safety & Health	Rosner	1.00	\$ 30.00	
<input type="checkbox"/>	1543	Workplace Violence: Prevention & Solutions - Personal Safety in High Risk Situations	Occupational Safety & Health	Rosner	1.00	\$ 30.00	
<input type="checkbox"/>	1578	QAPI – The Winner’s Edge	Regs-Texas	Hollers	1.50	\$ 45.00	
<input type="checkbox"/>	1579	Infection Control	Occupational Safety & Health	Long	1.00	\$ 30.00	§97.259( d ) (8)
<input type="checkbox"/>	1580	Managing Your Risk by Maintaining Client/Caregiver Boundaries	Risk Management	Pena	1.00	\$ 30.00	§97.259( d ) (3)
<input type="checkbox"/>	1581	Emergency Preparedness: Developing a “Plan That Will Stand”	Emerg Prep, Regs-Texas	P. Jones	1.00	\$ 30.00	§97.259( d ) (6)
<input type="checkbox"/>	1582	Financial Reporting Overview	Financial	Peterson	1.00	\$ 30.00	
<input type="checkbox"/>	1584	ZPICs: They’re Not Andy of Mayberry!	Regs-Medicare	Kennedy/Terrell	2.00	\$ 60.00	
<input type="checkbox"/>	1585	Hospice: Practical Solutions to Regs Change	Hospice	Spears	2.00	\$ 60.00	
<input type="checkbox"/>	1612	What is the Future for Hospice? A Financial Perspective	Hospice	Dombi/Leahy	1.00	\$ 30.00	
<input type="checkbox"/>	1613	A Bold New Frontier: Fraud and Abuse in Hospice	Hospice, Fraud & Abuse	Brooks/Berliner	2.00	\$ 60.00	§97.259( d ) (1)
<input type="checkbox"/>	1614	Grow Your Business Texas Sized	PvtDuty/PvtPay	Alch/Garrison	2.00	\$ 60.00	
<input type="checkbox"/>	1615	Preparing for Medicare Reductions: Financial & Operations Strategies	Regs-Medicare	Peterschmidt/Peterschmidt	1.00	\$ 30.00	
<input type="checkbox"/>	1800	Face to Face: Lessons Learned	Regs-Medicare	Warfield	1.25	\$ 37.50	
<input type="checkbox"/>	1801	Making the Leap from Home Health to Hospice	Hospice	Brooks/Berliner	1.25	\$ 37.50	

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<input type="checkbox"/>	1802 Documenting to Meet Your G Codes	Regs-Medicare	Selman-Holman	1.75	\$ 52.50	
<input type="checkbox"/>	1803 I Want to Start a Hospice: How Does that Work?	Hospice	Markland,Tieken,McMinn	1.75	\$ 52.50	
<input type="checkbox"/>	1804 Social Media in the Workplace: Practical and Legal Considerations in Drafting a Social Media Policy	Human Resource	Barron/C. Wilson	1.50	\$ 45.00	
<input type="checkbox"/>	1805 Revised Home Health Survey Protocols	Regs-Medicare	Ahmed[DADS]	1.50	\$ 45.00	
<input type="checkbox"/>	1806 Personal Branding for Private Pay	PvtDuty/PvtPay	Roth	1.50	\$ 45.00	
<input type="checkbox"/>	1824 Taking Your Team from Good to Great: Success Strategies	Human Resource	S. Smith	1.50	\$ 45.00	
<input type="checkbox"/>	1825 The Compliance Program-An Effective Weapon to Fight Fraud and Abuse	Ethics / Fraud & Abuse	Patterson	1.50	\$ 45.00	§97.259( d ) (1)
<input type="checkbox"/>	1827 Attracting & Retaining Key Staff: Recruitment & Retention Strategies	Human Resource	S. Smith	1.00	\$ 30.00	
<input type="checkbox"/>	1828 Using Outcomes Data to Gain Commitment & Grow Your Market Share	Sales&Marketing	Salmons	1.00	\$ 30.00	
<input type="checkbox"/>	1829 Achieving Efficiencies in Back Office Staffing & Structure	Financial	Gaboury	1.00	\$ 30.00	
<input type="checkbox"/>	1830 Emergency Preparedness-Are You Ready?	Emerg Prep, Regs-Texas	Patterson	1.00	\$ 30.00	§97.259( d ) (6)
<input type="checkbox"/>	1831 Financial Management Aspects of OASIS-C	OASIS, Financial	Gaboury	1.75	\$ 52.50	§97.259( d ) (10)
<input type="checkbox"/>	1832 Medicare Regs Issues	Regs-Medicare	Hammon	1.75	\$ 52.50	
<input type="checkbox"/>	1833 Utilizing Budgeting Skills for Hospice Operations Analysis	Hospice	Kohr	1.50	\$ 45.00	
<input type="checkbox"/>	1834 Compliance Issues Between Hospice & Skilled Nursing Facilities	Hospice	Kohr	2.00	\$ 60.00	
<input type="checkbox"/>	1946 Managing the Gap: Relevant Leadership for a Touch Economy	Human Resource	Wagner	1.50	\$ 45.00	
<input type="checkbox"/>	1947 Top 10 Survey Violations and the Survey Process	Regs-Medicare & TX	Nelson-Gamblin[DADS]	1.50	\$ 45.00	
<input type="checkbox"/>	1948 Enforcement Actions & Rights of the Home & Community Support Services Agency	Regs-Texas	Anderson[DADS]	1.50	\$ 45.00	
<input type="checkbox"/>	1949 Navigating the Intersection of Clinical and Legal Hospice Issues	Hospice	Berliner	1.50	\$ 45.00	
<input type="checkbox"/>	1950 CMS Demonstration Projects to Curb Improper Medicare / Medicaid Payments	Regs-Medicare & TX	Irwin[CMS]	1.50	\$ 45.00	
<input type="checkbox"/>	1951 Why Adding Private Duty Should Not Be a Leap Of Faith	PvtDuty/PvtPay	Salter	1.50	\$ 45.00	
<input type="checkbox"/>	1952 Survival of the Fittest: Proven Sales and Referral Management Strategies	Sales&Marketing	Ferris	1.25	\$ 37.50	
<input type="checkbox"/>	1953 Developing Clinical Competencies for a Pediatric Home-Based Therapy Program	Pediatrics	C.Baker/B.Williams	1.25	\$ 37.50	
<input type="checkbox"/>	2009 Bigger & Better Customer Service: Winning and Keeping Clients in Today's Market	PvtDuty/PvtPay	Orsini	1.25	\$ 37.50	
<input type="checkbox"/>	2010 Inbound Marketing: The Skinny on Social Media	PvtDuty/PvtPay	Orsini	1.50	\$ 45.00	
<input type="checkbox"/>	2011 Owning and Operating PAS from the Ground Up	PvtDuty/PvtPay	Salter	1.50	\$ 45.00	

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<input type="checkbox"/>	2012	Discover the BIG Secrets of Successful Leaders in Private Duty Home Care	PvtDuty/PvtPay	Marcum	1.00	\$ 30.00	
<input type="checkbox"/>	2013	Private Pay Programming: Where and How to Begin	PvtDuty/PvtPay	Hollers	1.10	\$ 33.00	
<input type="checkbox"/>	2014	The Small Things That Make A BIG Difference in Private Pay	PvtDuty/PvtPay	Norsworthy/Burdette/Alch	1.00	\$ 30.00	
<input type="checkbox"/>	2015	Empowering Your Caregivers to Best Care for People with Dementia	PvtDuty/PvtPay	Larkin	1.00	\$ 30.00	
<input type="checkbox"/>	2168	Island in the Stream: Unique Requirements for Hospice	Hospice	Davidson	1.25	\$ 37.50	
<input type="checkbox"/>	2169	Comprehensive Approach to Hospice	Hospice	Berliner/Edwards/Fritz	1.50	\$ 45.00	
<input type="checkbox"/>	2170	Hospice Clinical Documentation: Painting the Picture for Payment	Hospice	Markland	1.50	\$ 45.00	
<input type="checkbox"/>	2171	I Need to Grieve Too!	Hospice	Johnson	1.25	\$ 37.50	
<input type="checkbox"/>	2172	Why Should I Know About the Alberto N. Settlement?	PvtDuty/PvtPay & Pediatrics	Hofer	1.25	\$ 37.50	
<input type="checkbox"/>	2173	Coordination of Care: Ensuring Effective Communication with ALL of Your Clients' Service Providers	PvtDuty/PvtPay & Pediatrics	Mazick/Brooks/Williams	1.00	\$ 30.00	
<input type="checkbox"/>	2174	Understanding the Changing Healthcare Landscape in Texas: Where Does Home Care Fit?	Regs-Medicare & TX	Vasek	1.00	\$ 30.00	
<input type="checkbox"/>	2175	Pain Assessments in Persons with Dementia: Are They in Pain?	Clinical / Hospice	Shega	1.00	\$ 30.00	
<input type="checkbox"/>	2176	Succeed at the BUSINESS of Home Care	Home Care Business	Peterschmidt	1.50	\$ 45.00	
<input type="checkbox"/>	2177	How to Develop Specialty Services That Increase the Bottom Line	PvtDuty/PvtPay	Kenyon	1.00	\$ 30.00	
<input type="checkbox"/>	2178	Partnership for Patients in Texas: Reducing Readmissions, Year One Outcomes	Regs-Medicare & TX	Markley	1.25	\$ 37.50	
<input type="checkbox"/>	2179	Fraud & Abuse: HealthSouth - A Case Study	Fraud & Abuse	Beam	0.75	\$ 22.50	
<input type="checkbox"/>	2180	How Medicaid Reform Will Bring New Opportunities	Regs-Texas	Gold [DADS]	1.25	\$ 37.50	
<input type="checkbox"/>	2181	High Tech Pediatrics at Home - It IS More Than ABC's	Pediatrics	Smith,E	1.50	\$ 45.00	
<input type="checkbox"/>	2221	Keys to Substantial HCSSA Regs Compliance [6 Parts]	Regs-Texas	Chavez/Roberts [DADS]	4.00	\$ 120.00	
<input type="checkbox"/>	2222	What You Need to Know About the New CMS Sanctions	Regs-Medicare	Brooks,T	1.50	\$ 45.00	
<input type="checkbox"/>	2249	Intro to DADS Regs Responsibility & The Regs Survey Process	Regs-Texas	Chavez,V [DADS]	0.75	\$ 22.50	
<input type="checkbox"/>	2250	Emergency Preparedness Planning and Implementation	Regs-Texas	Chavez/Roberts [DADS]	0.75	\$ 22.50	§97.259( d ) ( 6 )
<input type="checkbox"/>	2251	DADS Regs Update - July 2012 Amendments & New Regulations	Regs-Texas	Chavez,V [DADS]	1.00	\$ 30.00	
<input type="checkbox"/>	2431	Practical Strategies to Improve Physician & Family Perceptions of Hospice Care	Hospice	Martin,E	1.00	\$ 30.00	
<input type="checkbox"/>	2432	Fraud & Compliance: A Changing World for Hospice	Hospice	Berliner	1.50	\$ 45.00	§97.259( d ) ( 1 )
<input type="checkbox"/>	2433	Palliative Care Models, State of the Art	Hospice	Markland/Takeda/Edwards	1.50	\$ 45.00	
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<input type="checkbox"/>	2434	Nursing Facilities: Friends or Foes?	Hospice	Berliner	1.25	\$ 37.50	
<input type="checkbox"/>	2435	The Alberto N Settlements & Pediatric Care: How It Applies to Your Agency	Pediatrics	Hofer	1.25	\$ 37.50	
<input type="checkbox"/>	2451	Pediatric Nursing Impact: Medical Necessity Documentation	Pediatrics	Stowers/Garcia	1.00	\$ 30.00	
<input type="checkbox"/>	2455	Employer Mandates under the Affordable Care Act	PvtDuty/PvtPay & HR	Dombi	1.50	\$ 45.00	
<input type="checkbox"/>	2456	Strategies for Private Pay Home Care Success	PvtDuty/PvtPay	Andrews	1.50	\$ 45.00	
<input type="checkbox"/>	2457	Private Pay Home Care: The Perfect Fit for Healthcare Reform	PvtDuty/PvtPay	Cisneros	3.00	\$ 90.00	
<input type="checkbox"/>	2466	How to Turn Your Clients into Your #1 Referral Source for Private Pay	PvtDuty/PvtPay	Marcum	1.25	\$ 37.50	
<input type="checkbox"/>	2467	Planning for Compliance – Office of Inspector General/Department of Justice Watching Hospice	Hospice	Wehri	1.25	\$ 37.50	
<input type="checkbox"/>	2468	Additional Documentation Requests (ADRs), Recovery Audit Contractors (RACs), Zone Program Integrity Contractors (ZPICs), and More: What's All the To-Do and Is Your Agency at Risk?	Regs-Medicare	Whitemyer	1.50	\$ 45.00	
<input type="checkbox"/>	2469	Hospice Billboard's Top 10	Hospice	Wehri	1.50	\$ 45.00	
<input type="checkbox"/>	2470	How To Get Something Out of Your Financial Statements (other than a headache)	Financial	Braff	1.50	\$ 45.00	
<input type="checkbox"/>	2471	Updates in Autism: An Overview of Current Evidence & Best Practice	Pediatrics	Lawson	1.50	\$ 45.00	
<input type="checkbox"/>	2473	Abuse, Neglect & Exploitation (ANE): Handling the Reporting of ANE When the Perpetrator is a Professional	Regs-Texas & HR	Brooks/Dalrymple	1.50	\$ 45.00	
<input type="checkbox"/>	2508	All in a Day's Work...Why Do We Do That?	Home Care Business	Tieken/Madison	1.00	\$ 30.00	
<input type="checkbox"/>	2510	Employment Law Land Mines of Liability: Old and New	Human Resource	Stern	1.50	\$ 45.00	
<input type="checkbox"/>	2512	Administrator's Role in Risk Management	Risk Management	Patterson	1.50	\$ 45.00	
<input type="checkbox"/>	2513	Achieving HIPAA Compliance	HIPAA	Acevedo	1.00	\$ 30.00	
<input type="checkbox"/>	2514	Abuse, Neglect and Exploitation: Common Mistakes and Practical Solutions	Fraud & Abuse	Brooks	1.00	\$ 30.00	
<input type="checkbox"/>	2515	Business Diversification and Marketing: What's In Your Future?	Home Care Business/SalesMktg	Spears	1.00	\$ 30.00	
<input type="checkbox"/>	2516	2014 Rate Rebasing: What CMS Proposes & How You Can Prepare for Impact	Regs-Medicare	Taylor	1.75	\$ 52.50	
<input type="checkbox"/>	2517	Medicare Regulations and Updates [2013]	Regs-Medicare	Parker	2.00	\$ 60.00	
<input type="checkbox"/>	2518	TX DADS' Electronic Visit Verification - Reason Code Training	Regs-Texas	Pierce/Brown [DADS]	2.00	\$ 60.00	
<input type="checkbox"/>	2519	STAR+PLUS is Expanding: What Can I Expect?	Regs-Texas	Pratt/Neal [DADS]	1.50	\$ 45.00	
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Any program without a Regs reference can also meet Initial Training (Phase Two) topic requirement § 97.259 ( d ) ( 4 ) agency responsibilities.

All À LA CARTE programs meet requirements of § 97.260 for continuing education.

Place an "X" in the boxes next to your selections and **FAX** your order to **414 - 921 - 4423**

PGM	Program Name	Category	Presenter	HCSSA Admin Hrs	Price	Where listed, meets Initial Training topic requirement of § 97.259:
<input type="checkbox"/>	2597 National Home Care Policy Update: What Will Affect Your Bottom-line?	Regs-Medicare	Dombi	1.25	\$ 37.50	
<input type="checkbox"/>	2598 The Quest for the Perfect Triad for Patient-Centered Medical Home (PCMH): Collaborative Care between Primary Care, Home Health and Hospital Teams	Regs-Medicare	Khan	1.00	\$ 30.00	
<input type="checkbox"/>	2599 Nuts and Bolts: Understanding the New Medicare Rules	Regs-Medicare	Selman-Holman	1.25	\$ 37.50	
<input type="checkbox"/>	2600 An Emergency...or...A Disaster?	Emergency Preparedness	Jones	1.50	\$ 45.00	
<input type="checkbox"/>	2601 RN Delegation: Who is Responsible? Who is Accountable?	Regs-Texas	Selman-Holman	1.50	\$ 45.00	
<input type="checkbox"/>	2602 Texas Dual-Eligibles Demonstration-Moving Towards Integration	Regs-Texas	Vasek/Letcher/Colon	1.00	\$ 30.00	
<input type="checkbox"/>	2603 SHOW ME THE MONEY!! Bonafide Ways to Improve Cash Flow and Cash Maintenance	Financial	Spears	1.50	\$ 45.00	
<input type="checkbox"/>	2604 Lower Extremity Leg Ulcers: Identification, Documentation, and Management	Clinical/OASIS	Collins	1.50	\$ 45.00	
<input type="checkbox"/>	2605 Medicaid Beneficiaries Under the Age of 21 in Managed Care: What you need to know about Alberto N., Fair Hearings, and Continued Services	Regs-Texas/Pediatrics	Hofer/Anstee	1.50	\$ 45.00	
<input type="checkbox"/>	2606 Bridging Business and Clinical: Achieving Operational Excellence	Home Care Business	Cargle/Lee/Madison	1.50	\$ 45.00	
<input type="checkbox"/>	2607 Affordable Care Act (ACA) and Employer Mandate- The Numbers Count!	Human Resource	Haff	1.50	\$ 45.00	
<input type="checkbox"/>	2608 Infusion Therapy - When to Say YES!	Clinical	Rine	1.50	\$ 45.00	
<input type="checkbox"/>	2654 All in a Day's Work... "Surveyor is in the Lobby!"	Regs	Tieken/Madison	1.25	\$ 37.50	
<input type="checkbox"/>	2657 Abuse, Neglect & Exploitation: Common Mistakes and Practical Solutions	Fraud & Abuse	Brooks	1.25	\$ 37.50	
<input type="checkbox"/>	2658 Fraud & Abuse	Fraud & Abuse	Patterson	1.00	\$ 30.00	
<input type="checkbox"/>	2659 Don't Become a HIPAA Headline! Are you Ready for a Data Breach?	HIPAA	Sessions	1.00	\$ 30.00	
<input type="checkbox"/>	2660 Topics in Risk Management	Risk Management	Patterson	1.00	\$ 30.00	
<input type="checkbox"/>	2661 Infection Prevention	Occupational Safety & Health	Hollers	1.00	\$ 30.00	
<input type="checkbox"/>	2662 Achieving Efficiencies in Back Office Staffing & Structure	Financial	Gaboury	1.00	\$ 30.00	
<input type="checkbox"/>	2664 Announcing the Newly proposed HH COPS. They're Here!	Regs-Medicare	Broscoe	3.40	\$ 102.00	
<input type="checkbox"/>	2665 EVV – Preparing for 2015 + Bonus Presentation: EVV Reason Codes for DADS Providers	Regs-Texas	Keyser [DADS]	2.00	\$ 60.00	
<input type="checkbox"/>	2667 2015 Hospice Billing Update	Hospice	Gaboury	1.50	\$ 45.00	
<input type="checkbox"/>	2668 Hospice Referrals - Helping Physicians Make the Hospice Connection	Hospice	Parker	1.50	\$ 45.00	
<input type="checkbox"/>	2733 Transitions in Health Care: A Guide to the Home Health of Tomorrow	Home Care Business	Cisneros	1.00	\$ 30.00	

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PGM	Program Name	Category	Presenter	HCSSA Admin Hrs	Price	Where listed, meets Initial Training topic requirement of § 97.259:	
<input type="checkbox"/>	2735	Therapy Documentation: Required Rehab Content, Goal Writing, & Visit Note Production	Home Care Business	Cisneros	1.25	\$ 37.50	
<input type="checkbox"/>	2736	Becoming a Private Duty Leader - Strategies from the 2015 Private Duty Benchmarking Study	PvtDuty/PvtPay	Marcum	1.25	\$ 37.50	
<input type="checkbox"/>	2737	Managing Clients with Wounds in the Home Care Environment: An Evidenced Based Practice Review Focusing on Current Home Health Trends	Clinical	Kahn, F Alex	1.25	\$ 37.50	
<input type="checkbox"/>	2738	Employment Law Update for 2015	Human Resource	Simmons	1.50	\$ 45.00	
<input type="checkbox"/>	2739	Destination Documentation: Surviving Medicare Denials & Audits	Regs-Medicare	Warfield	1.50	\$ 45.00	
<input type="checkbox"/>	2740	Reporting of Abuse, Neglect and Exploitation: Identifying Risks and Responding to Complaints	Fraud & Abuse	Brooks	1.25	\$ 37.50	
<input type="checkbox"/>	2741	What Financial Reports Really Mean to the Health Care Manager	Financial	Spears	1.25	\$ 37.50	
<input type="checkbox"/>	2742	What They Didn't Teach You When You Got Promoted	Human Resource	Fontaine	1.00	\$ 30.00	
<input type="checkbox"/>	2743	How to Assess and Manage Pain: I Can't Give You Anything Else Should Never Be the Answer	Clinical	Parker	1.00	\$ 30.00	
<input type="checkbox"/>	2818	Emergency Disaster Preparedness	Emergency Preparedness	Upton	0.75	\$ 22.50	
<input type="checkbox"/>	2819	The Most Interesting Employment Issues in the World...for Hm Health & Hospice	Human Resource	Stern	1.50	\$ 45.00	
<input type="checkbox"/>	2821	A Corporate Integrity Agreement May be Good Medicine	Fraud & Abuse	Bommelje	1.50	\$ 45.00	
<input type="checkbox"/>	2822	Infection Control Components for Home Care & Hospice	Occupational Safety & Health	Kelley	1.00	\$ 30.00	
<input type="checkbox"/>	2824	Health Care Fraud & Abuse	Fraud & Abuse	Brooks	1.00	\$ 30.00	
<input type="checkbox"/>	2825	The Financial Impacts of the HH PPS Rule for 2016	Financial/Regs-Medicare	Reisinger	4.00	\$ 120.00	
<input type="checkbox"/>	2826	Abuse, Neglect & Exploitation: New Rules from TX Senate Bill 1880	Fraud & Abuse/Regs-Texas	Brooks	1.00	\$ 30.00	
<input type="checkbox"/>	2827	ICD-10-CM Coding for the Pediatric Home Health Population	Coding / Pediatrics	Speckels	3.25	\$ 97.50	
<input type="checkbox"/>	2828	How to Implement an Acuity Rating System in Your Hospice Agency	Hospice	Maughn	1.50	\$ 45.00	
<input type="checkbox"/>	2829	Hospice Billing Update - Including 2016 Payment Reform	Financial/Hospice	Gaboury	1.50	\$ 45.00	
<input type="checkbox"/>	2949	How to Improve Outcomes While Dealing with Reimbursement Cuts	Regs-Medicare	Salmons	1.00	\$ 30.00	
<input type="checkbox"/>	2950	New DOL Rule: Overtime Criteria and Other Risks for HHAs	Human Resource	Haff	1.00	\$ 30.00	
<input type="checkbox"/>	2951	Texas Medicaid Therapy	Regs-Texas	Smart, Crockett	1.00	\$ 30.00	

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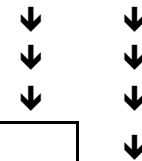
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PGM	Program Name	Category	Presenter	HCSSA Admin Hrs	Price	Where listed, meets Initial Training topic requirement of § 97.259:
<input type="checkbox"/>	2952 OASIS-C2: Be Prepared!	OASIS	Selman-Holman	1.50	\$ 45.00	
<input type="checkbox"/>	2953 Pre-Claim Review: Are You Ready for Implementation?	Regs-Medicare	Brooks	1.50	\$ 45.00	
<input type="checkbox"/>	2954 Count Down to STAR Kids!	Regs-Texas/Pediatrics	Dees	1.50	\$ 45.00	
<input type="checkbox"/>	2955 Texas Nursing Jurisprudence & Ethics	Regs-Texas	Tomlin	1.50	\$ 45.00	
<input type="checkbox"/>	2956 Wound Care: Many Changes on the Horizon	Clinical	Collins	1.00	\$ 30.00	
<input type="checkbox"/>	2957 Medicare HH Value-Based Purchasing: The Future Is Now!	Regs-Medicare	Dombi	1.00	\$ 30.00	
<input type="checkbox"/>	2958 Best Business Practices for Private Pay Agencies	PvtDuty/PvtPay	Cargle, Rine, Franco	1.00	\$ 30.00	
<input type="checkbox"/>	2960 The World Has Changed: Word-of-Mouth Went Viral (and Nobody Told the Home Care Industry)	Sales&Marketing	McManus	1.00	\$ 30.00	
<input type="checkbox"/>	2961 The Pitfalls, Risks, and Rewards of Scaling a Business	Home Care Business	Nelson	1.00	\$ 30.00	
<input type="checkbox"/>	2970 Abuse, Neglect & Exploitation: New Investigative Procedures & Reporting	Fraud & Abuse	Brooks	1.00	\$ 30.00	
<input type="checkbox"/>	2971 Employment Law Update [2016]	Human Resource	Simmons	1.50	\$ 45.00	
<input type="checkbox"/>	2972 HCSSA Regulatory Compliance for Administrators [Nov2016]	Regs-Texas	Hammond/Machado	3.25	\$ 97.50	( c ) 1, ( c ) 2 (A-B) & (G)
<input type="checkbox"/>	2973 HIPAA Compliance - Minimizing Your Risk	HIPAA	Acevedo	1.50	\$ 45.00	
<input type="checkbox"/>	2974 Contracting with MCOs: Benefit vs, Pitfalls	Financial	Spears	1.00	\$ 30.00	
<input type="checkbox"/>	2975 Pre-Claim Review Implementation [Palmetto GBA]	Regs-Medicare	Foster	3.00	\$ 90.00	



TOTAL HOURS SELECTED [From ALL Pages] :

TOTAL PRICE: \$

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